

Butte Silver Bow Tourism Business Improvement District  
Board of Trustee Meeting  
Thursday, January 16, 2020 – 3:00pm  
Butte Chamber of Commerce Conference Room  
1000 George Street – Butte, Montana

Call meeting to order:

Introductions

Present: Steve Luebeck, Mike Johnson, Dorea Wilmoth, Ted Ackerman, Benno Garwood, Rex Leipheimer (Conference Call), JJ Adams (Conference Call), Stephanie Sorini and Maria Pochervina  
Guests: Kami Johnson, JR Hansen, Rick Edwards, Karen Byrnes, Kristen Rosa, Trevor Hughes, Jim Kambich, Jolene Warner, Sandy Thomas, Mike Smith, Jay Doyle (Conference Call)

Update on United Flight/Denver

- Community has met the TBID match of \$200K through the fundraising efforts of; Rick Griffith, Don Peoples, Sr., Stephanie Sorini, Trevor Hughes, and Joe Willauer.
- Essential Air Service (EAS) grant was awarded to Delta/SkyWest between Salt Lake City and Butte.
- EAS grant monies are paid up front versus the Minimum Revenue Guarantee (MRG) monies which are paid at the end of the contract.
- There are several factors taken into consideration when calculating the MRG amount and if required the subsequent payment, at the end of the contract.
- United contacted the Butte airport with the following preliminary information for air service between Denver and Butte:
  - \$500K/year for service June 4 – August 18 with one flight between Denver & Butte for 2 years
  - \$100K for start-up costs, unsure if this amount is included in the \$500K or an additional fee
  - Recommended service begin in 2021, giving enough time to promo and sell tickets
  - No contract has been issued

TBID Collections

Maria sent a letter to the County Assessor requesting the collected funds of \$251,666.

Extension of the TBID beyond June 2021

- Maria will send a survey to the hotel ownership requesting feedback on 2 items:
  - Extending the TBID beyond June 2021
  - Increasing the assessment to \$2.00/occupied guest room

Maria is working up a document outlining funded projects with an estimate of the economic impact for the community to share with the owners when the survey is sent out.

With no other business, the meeting was adjourned.