

# MINUTES OF THE REGULAR MEETING OF THE BUTTE-SILVER BOW COUNCIL OF COMMISSIONERS FOR JULY 16, 2014

The Regular Meeting of the Council of Commissioners was called to order Wednesday, July 16, 2014, in the Council Chambers, Third Floor, Room 312, Courthouse Building, 155 West Granite Street, Butte, Montana by the Chief Executive, Matt Vincent.

## ROLL CALL

Commissioner Morgan, *present*

Commissioner Palmer, *present*

Commissioner Andersen, *present*

Commissioner Walker, *present*

Commissioner Foley, *present*

Commissioner Ralph, *present*

Commissioner Shaw, *present*

Commissioner McDonough, *absent*

Commissioner Henderson, *present*

Commissioner Fisher, *present*

Commissioner Moodry, *present*

Commissioner Sorich, *present*

## STAFF PRESENT

Eileen Joyce, Butte-Silver Bow County Attorney

Kareniesa Kohn, Council Secretary

## PRAYER

Commissioner Henderson said the prayer.

## PUBLIC COMMENT ON ANY ITEMS ON THE CONSENT AGENDA

Michele Shea, 2309 Harvard, Butte, MT., read a letter into the public record.  
(Letter is attached at the end of the minutes)

## APPROVAL OF THE MINUTES OF THE REGULAR MEETING OF JULY 2, 2014.

*It was moved by Commissioner Shaw, seconded by Commissioner Morgan and passed by a unanimous verbal vote to approve the minutes of the Regular meeting of July 2, 2014.*

## ITEMS NOT ADDRESSED ON THE AGENDA

None.



## CHIEF EXECUTIVE REPORT

Chief Executive Vincent reported the following:

- ❖ He thanked all of Council who volunteered at the Folk Festival.
- ❖ He thanked all Butte-Silver Bow employees who volunteered at the Folk Festival.
- ❖ He thanked Finance and Budget Director Danette Gleason for putting out the preliminary budget quickly.
- ❖ They are having to rebuild the budget reserves that have been depleted over the past 9 years.
- ❖ He is still working towards public listening sessions regarding the budget.
- ❖ He is going to give the public the opportunity to weigh in on the budget with a public survey.
- ❖ The final budget adoption is currently set for August 25, 2014.
- ❖ In the Executive Budget there is an additional \$20,000 charge for a lobbyist to represent Butte-Silver Bow during the 2015 legislature.
- ❖ He just came from a meeting at the Butte Archives regarding increasing bike-ability and parking in Uptown Butte.
- ❖ They are heading in the right direction.
- ❖ It is fair to declare we are on the dawn of new opportunities for Butte.
- ❖ Butte-Silver Bow garnered two national awards from MACO.
- ❖ Butte has unbelievable resources that we can market for the future.
- ❖ Butte has been featured in a national bike magazine for the urban downhill mountain bike race during Evel Knievel Days.
- ❖ We found a way to double up non-motorized and motorized two-wheel vehicle events.
- ❖ This will be the first time there is an urban downhill mountain bike race in the United States.
- ❖ Butte is featured in "Fly Fisherman" magazine.
- ❖ We have a lot to be proud of in Butte.

### SECTION 1 BID OPENING COMMUNICATION NO. 14-342

DAVE SCHULTZ, DIRECTOR, BUTTE-SILVER BOW PUBLIC WORKS DEPARTMENT, REQUESTING COUNCIL'S AUTHORIZATION FOR A BID OPENING ON JULY 16, 2014 FOR PHASE 2 OF THE WASTE WATER TREATMENT PLANT.

Dave Schultz, Director, Butte-Silver Bow Public Works Department, opened the following bids:

RSCI,	10% Bid Bond	Addendums - Yes	Total Bid	\$35,682,900.00
Swank Enterprises	10% Bid Bond	Addendums - Yes	Total Bid	\$30,700,000.00
Apollo, Inc.	10% Bid Bond	Addendums - Yes	Total Bid	\$31,450,000.00
Williams Bros. Cons.	10% Bid Bond	Addendums - Yes	Total Bid	\$35,721,000.00
COP Construction	10% Bid Bond	Addendums - Yes	Total Bid	\$32,232,326.00
Sletten Construction	10% Bid Bond	Addendums - Yes	Total Bid	\$33,485,000.00



*It was moved by Commissioner Shaw, seconded by Commissioner Morgan and passed by a unanimous verbal vote to refer the bids back to the Public Works Department and wait for a recommendation back to Council.*

**SECTION 2 PRESENTATION  
COMMUNICATION NO. 14-327**

ED RANDALL, DIRECTOR, COMMUNITY ENRICHMENT/ANIMAL SERVICES DEPARTMENT, REQUESTING COUNCIL'S AUTHORIZATION TO GIVE A PRESENTATION ON JULY 9, 2014 ON COMMUNITY ENRICHMENT AND THE ANIMAL SERVICES DEPARTMENT.

Ed Randall, Community Enrichment/Animal Service Department, stated the following:

- ❖ We have met and/or exceeded all work load indicators for the past year.
- ❖ We have partnered up with Petco on animal adoptions.
- ❖ We are working with local museums.
- ❖ Started our own Facebook page.
- ❖ Started the "Walking Dog Program".
- ❖ Sold about 2300 licenses to date.
- ❖ Deposited right under \$90,000 for the year.
- ❖ Regarding Community Enrichment, we are strong right now in the Alley Rally.
- ❖ Butte-Silver Bow property inventory letters have all been sent out with lists of resources to help them.
- ❖ Inventory visits should be complete in the next couple of months.
- ❖ 12-14 visits are occurring each week.
- ❖ We are working strongly with the festivals.
- ❖ We work closely with the Weed Department.
- ❖ Between Animal Services and Community Enrichment Departments we have had almost 3600 volunteer hours this year.

Commissioner Henderson asked if there has been better coordination between Community Enrichment, Planning and the Historic Preservation Departments. Mr. Randall stated it has improved tremendously. He stated Mike Nasheim has been great to work with and there have been huge improvements in the last several months.

Commissioner Fisher thanked Mr. Randall and stated he likes approach that they are meeting people on site. He also stated the proactive approach seems to be making things easier.

Commissioner Sorich spoke of the "cat house" that was in the news and asked how that has affected Animal Control. Mr. Randall stated it has affected the workers emotionally and physically. He stated several groups have helped with the situation financially and the spay/neuter task group will take care of the cats.



Mr. Randall pointed out they are working with the County Attorney's Office on the situation and gave thanks to Dan Powers and the Health Department for all they have done regarding that particular situation.

Commissioner Palmer stated in the past when Mr. Randall was going to speak on the dogs in the community, the chambers would be full of people. He stated because the program has been turned around, Mr. Randall should be commended.

Chief Executive Vincent stated the following:

- ❖ He was actually at the "cat house" and that Mr. Randall has underemphasized how horrific the situation was.
- ❖ Mr. Randall's department needs to be commended for all their efforts.
- ❖ Mr. Randall has a difficult job with a small staff.

Commissioner Shaw stated she was part of the 2006 Study Commission and that a lot of changes have been made, including making the Animal Services a stand-alone department. She commended Mr. Randall for all the work he has done with that department. She also stated in regards to Community Enrichment, she is hoping they can develop a ad-hoc committee in the future.

### **SECTION 3 PRESENTATION COMMUNICATION NO. 14-338**

JIM SMITHAM, EXECUTIVE DIRECTOR, BUTTE LOCAL DEVELOPMENT CORPORATION, REQUESTING TIME TO GIVE ITS ANNUAL REPORT ON ECONOMIC AND COMMUNITY DEVELOPMENT ACTIVITIES OF THE BLDC.

Jim Smitham, Executive Director, Butte Local Development Corporation, handed out an annual report and a data report. He read these into the public record.

(Both reports are attached at the end of the minutes)

### **SECTION 4 CONSENT AGENDA**

- A.**
  1. COMMITTEE OF THE WHOLE MEETING REPORT
  2. JUDICIARY COMMITTEE MEETING REPORT
  3. PUBLIC WORKS COMMITTEE MEETING REPORT
  4. FINANCE AND BUDGET COMMITTEE MEETING REPORT
  5. RULES COMMITTEE MEETING REPORT
  6. PERSONNEL COMMITTEE MEETING REPORT

### **B. COMMUNICATIONS**

**Before entertaining a motion for approval of the Consent Agenda, Chief Executive Vincent called for any friendly amendments or segregations.**



Commissioner Andersen made a friendly amendment to Resolution No. 14-19. He stated it should read "Section 18" where it states "Section 8".

Commissioner Shaw segregated the Committee of the Whole Report, Section 11, Communication No. 14-308.

Commissioner Palmer segregated #16, Communication No. 14-354.

Commissioner Fisher segregated # 10, Communication No. 14-347.

*It was then moved by Commissioner Shaw, seconded by Commissioner Morgan and passed with a unanimous verbal vote to approve the Consent Agenda, Section A, Items 1 through 6, with exception to Item 1, Section 11, and Section B, Items 1 through 16, with exception to nos. 10 and 16.*

**Segregation - #10, Communication No. 14-347**

**Ronald Stormer, Director, Butte-Silver Bow Human Resources Department, requesting Council's authorization for the Chief Executive to sign an agreement with Sapphire Resources Connection for our Employee Assistance Program.**

Commissioner Fisher stated he was not quite sure he understood the agreement. He stated it seems like it is for employees having mental things. He also stated he was not sure why it cannot be covered by insurance.

Mr. Stormer stated the following:

- ❖ This was looked at before his time.
- ❖ It was given to the Chief Executive to enter into the agreement with.
- ❖ It is an added benefit.
- ❖ Supervisor referrals can be done for the employees.
- ❖ This company is based out of Stevensville.
- ❖ The current company we are using is moving out of state.

Commissioner Fisher asked if this was a necessity or required by any statute.

Mr. Stormer stated it is not required but a benefit for the employees. He stated a critical assessment had been done with the current provider and first responders frequently use this service due to the horrific situations they encounter.

Commissioner Fisher commented that at \$2.80 per employee per month it came to almost \$1500 a month. He asked if they require any previous information on how much this program is used. Mr. Stormer stated they are at about 4.2% utilization which is the norm.



*It was moved by Commissioner Fisher, seconded by Commissioner Andersen and passed by a verbal vote to hold Communication No. 14-347 in abeyance in the Personnel Committee for further review. Commissioner Moodry voted nay.*

**Segregation - #16, Communication No. 14-354**

**Neil Joe Lynch, 202 Greenwood, Butte, MT., requesting Council's authorization for a street closure at 750 S. Wyoming Street for the purpose of the demolition of a building.**

Commissioner Palmer stated the permit asks for 90 days and he feels this is excessive. He stated the ordinance calls for 30 days.

Mr. Randall stated the following:

- ❖ Mr. Lynch asked for 90 days.
- ❖ The letter stated the work needed to be done in 30 days.
- ❖ Butte-Silver Bow is easy to work with.
- ❖ They are receptive to give extensions if they see work is being done from day one.
- ❖ He recommends a 30 day closure.

Commissioner Moodry asked if they only had Front Street closed for the Brincks demolition for 16 days. Mr. Randall stated this was correct and with this situation it is apples to apples. He stated they are only asking Mr. Lynch to follow Butte-Silver Bow's process.

*It was moved by Commissioner Palmer, seconded by Commissioner Moodry and passed by a unanimous verbal vote to approve the request contingent on a 30-day time limit to have demolition done with a street closure for 30 days and to place Communication No. 14-354 on file.*

**Segregation - Committee of the Whole Report, Section 11, Communication No. 14-308**

**Jim Jarvis, Butte-Silver Bow Historic Preservation Officer, requesting Council's authorization to hold a Public Hearing on July 23, 2014 regarding proposed changes to the historic preservation ordinance.**

Commissioner Shaw stated Mr. Jarvis contacted her and asked her to postpone the public hearing.

Chief Executive Vincent stated the following:

- ❖ Upon further review, it seems more appropriate for them to hold off on this.
- ❖ This has been waiting to pass for the better part of two years.
- ❖ We are in the process of coming to a conclusion of the Comprehensive Historic Preservation Plan.
- ❖ It would be good for them to wait and will allow for more time.



Commissioner Andersen asked if this had been advertised. Chief Executive Vincent stated it had been once and the second advertisement had been cancelled.

*It was moved by Commissioner Shaw, seconded by Commissioner Moodry and pass by a verbal vote to place Communication No. 14-308 on file. Commissioner Andersen voted nay.*

## SECTION 5 COMMUNICATIONS TO BE READ AND ACTED UPON

**14-351** Sheryl Ralph, Butte-Silver Bow Commissioner, District No. 2, requesting Council discuss and reconsider a motion regarding Communication No. 14-325, adding a section called "Commissioner's Comments" to the agenda.

Commissioner Ralph stated at the time Council had voted on Communication No. 14-325, she didn't see any problems. She stated in light of concerns the County Attorney had expressed at the last meeting, it should be discussed. She also stated she would a reconsideration of the motion.

Commissioner Palmer stated he would vote no in reconsideration and he does not see a problem with what they did. He stated it came before a full Council and no one saw a problem with it.

Commissioner Morgan stated the following:

- ❖ He can see where they are all coming from.
- ❖ They spoke of the public's right to speak on items on the agenda and then they spoke on things not on the agenda.
- ❖ At that time, they had no idea they would have a problem with that.
- ❖ He feels this is the same.
- ❖ They have to be under the understanding they cannot have discussion once a comment is made.

Commissioner Henderson stated he agreed with Commissioner Palmer in he feels the section was to enable commissioners to make comments.

County Attorney Joyce stated the following:

- ❖ There is a process they have to follow when they want to change their agenda.
- ❖ This should have been referred to the Rules Committee to change the rules.
- ❖ Council's agenda is for the purpose of the public to know what will be discussed at their meetings.
- ❖ For Commissioners to have a part on the agenda where they are going to discuss things that the public has no knowledge of is not appropriate for the legislative body to do.
- ❖ They shouldn't discuss items in a comment area.



Commissioner Moodry stated the following:

- ❖ He agrees with what the County Attorney has said.
- ❖ They have a Rules and Order of Business to follow.
- ❖ This could be abused by a new member coming in.
- ❖ It could be a hornets' nest.
- ❖ This is not allowed at a state or federal level.

Commissioner Ralph stated they need to act on a motion of reconsideration.

*It was moved by Commissioner Ralph, seconded by Commissioner Moodry and failed by a roll call vote of 5 yea and 6 nay to reconsider the motion on Communication No. 14-325. Commissioners Ralph, Walker, Foley, Moodry and Shaw voted yea.*

Chief Executive Vincent commented that he did not think it is appropriate given that they have a County Attorney who gives advice based on the fact that nobody sitting in the semi-circle has a legal degree.

## **SECTION 6 ORDINANCES AND RESOLUTIONS FINAL READING**

### **1. RESOLUTION NO. 14-19**

A RESOLUTION AUTHORIZING AND APPROVING THE SALE OF REAL PROPERTY OWNED BY THE CITY AND COUNTY OF BUTTE-SILVER BOW, STATE OF MONTANA, DESCRIBED AS LOT 7 IN BLOCK 4 OF THE CURTIS AND MAJORS ADDITION LOCATED IN THE SOUTHWEST SW ¼ OF SECTION 1, TOWNSHIP 3 NORTH, RANGE 7 WEST TO THE ADJOINING OWNER PURSUANT TO POLICIES ADOPTED BY THE COUNCIL OF COMMISSIONERS AND PROVIDING FOR AN EFFECTIVE DATE HEREIN.

*It was moved by Commissioner Shaw and seconded by Commissioner Morgan that Resolution No. 14-19 be placed on final reading and be passed, having been deemed read at length. The motion passed by a roll call vote of 11 yea and 0 nay.*

## **PUBLIC COMMENT ON ANY PUBLIC MATTER NOT ON THE AGENDA**

R. Edward Banderob, 2601 Grand Ave., complimented the Council on the Folk Festival and stated he saw an audience that was family oriented.

## **COMMISSIONER COMMENTS**

Commissioner Sorich stated he would like to motion to reconsider the motion to reconsider the passing of Communication No. 14-325. He stated he misunderstood what was being asked for the first time.



County Attorney Joyce asked if he was asking to do another motion to reconsider. Commissioner Sorich stated that was correct.

Commissioner Sorich stated he believed he voted wrong and misunderstood what he was voting on. He asked what needed to be done to re-vote. County Attorney Joyce stated they needed to vote on his motion before they could make a sub-motion.

Commissioner Sorich stated it was just a revote.

Commissioner Fisher stated the following:

- ❖ To go back, this is commissioner comments without discussion is different than comments with discussion.
- ❖ It was the County Attorney who emphasized the discussion.
- ❖ Commissioner Palmer never mentioned discussion, just comments.

County Attorney Joyce stated the following to Commissioner Sorich:

- ❖ You have to let the Council know what matter you want reconsidered and why.
- ❖ You have to give notice if the meeting is over.
- ❖ Commissioner Sorich is asking to do this at the same meeting.

Commissioner Henderson stated he thought this was just a comment section and he doesn't see why they cannot hold it.

Chief Executive Vincent stated the following:

- ❖ He is not sure it can be held with what they just read in the Rules and Order of Business.
- ❖ They need to vote on Commissioner Sorich's motion.
- ❖ It can be held if they refer it to the Rules Committee.

County Attorney Joyce stated the need to act on the motion at hand before they could have anymore discussion. She stated if they voted yea, then they want to reconsider the original communication's motion. If they voted nay, they do not want the original motion to stand.

***It was moved by Commissioner Sorich, seconded by Commissioner Ralph and passed by a roll call vote of 6 yea and 5 nay to reconsider the motion to reconsider. Commissioners Andersen, Fisher, Morgan, Henderson and Palmer voted nay.***

Commissioner Morgan stated if this body is about to make a vote on something that is not correct and not legal, he would ask that they be advised of that before they make a vote and not two weeks after the fact.



Commissioner Andersen stated the following:

- ❖ For as long as he has been here, they have made commissioner comments without a section on the agenda.
- ❖ It is a time at the end of the meeting they can pass information on to each other.
- ❖ He sees no problem in having it on the agenda.

Commissioner Shaw stated there is a difference between comments and information and they needed to be very careful with that.

Commissioner Ralph stated in her communication she would like it to be referred to the Committee of the Whole.

*It was moved by Commissioner Ralph, seconded by Commissioner Foley and passed by a unanimous verbal vote to refer Communication No. 14-325 to the Committee of the Whole for discussion.*

## **ADJOURN**

*It was moved by Commissioner Shaw, seconded by Commissioner Morgan and passed with a unanimous verbal vote to Rise to the Call of the Chair.*

The meeting adjourned at 9:30 p.m.

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**MATT VINCENT**  
**CHIEF EXECUTIVE**

**ATTEST:**

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**CLERK & RECORDER**



Because of the professional knowledge I have regarding the Fox Lawson Compensation Study, I have the following remarks regarding Communication 14-353 presented by Ron Stormer.

Perhaps a little history would help you understand. The Fox Lawson Compensation Study was commissioned in 2006 with Council's blessing to ensure government employees were treated fairly and equitably in regard to pay. The study took 2 years to complete. It would eventually serve to eliminate the past practice of "good ol boys" coming on as personal staff to each new chief executive and draw salaries much larger than similarly situated individuals. The final pay philosophy, approved by this governing body in May of 2008 was designed for fiscal responsibility. During the first 3 years the model proved to be fair and sustainable within budgetary authority but most importantly was, indeed, fiscally responsible to the taxpayers. Through the well planned implementation of the recommendations of the study, employees' salaries came to be determined by policy and could no longer be based upon garnering political favor.

I would like to remind Council that the Fox Lawson Pay Plan and pay philosophy that was adopted by this governing body came to be after a two-year, in-depth, professional analysis and study of the problems associated with the then current method of classification and pay. The associated costs of the Fox Lawson Compensation Study were in excess of \$100k including hundreds, if not thousands, of man-hours spent by BSB staff during this time, as well.

I challenge the notion that certain recommendations were not implemented and that it should be repealed. The Fox Lawson recommendations were indeed implemented, however, the pay philosophy and policy approved by Council in May of 2008 has not been followed by the Executive Branch since 2012.

The question that should be answered is why did BSB stop following its own established policy?

There is a difference between what the HR Director is labeling as non-implementation and what appears to be willful disregard for an established policy.

Why has the Executive Branch been allowed to pay new staff and certain higher ranking members of their personal staff at higher rates that are clearly outside of what the current policy provides for?

These new employees and higher ranking individuals (as well as the elected officials) have been being paid at midpoint of market, essentially on the backs of the rank and file since during this time most of the rank and file were denied their rightful policy defined wage.

Through my own face-to-face conversations with the current Chief Executive and County Attorney in 2013, it was apparent to me by their own admission that neither of them grasped the concepts of how the pay philosophy worked, despite repeated attempts made by several members of the administration and the original Fox Lawson committees to help them understand.

I can only surmise that because the elected officials got their large wage increases and were quickly placed at mid-point, they had no need to understand how the rank and file would move toward mid-point of market as required in the adopted pay philosophy.

Their lack of understanding troubled me then and it troubles me now.

I'm quite confused by the executive staff proposing a repeal of such an expensive project. It appears that in addition to a lack of understanding there is now a pure refusal to learn, opting for repeal instead.

The wage structure was still in line with market salaries in Fiscal Year 2013. If Cost of Living Adjustments based on Consumer Price Index were consistently applied as intended, there is no reason to believe the integrity of the matrix itself should be questioned to the point of repeal.

I understand this issue because it was my job to understand it. I was required to learn and understand it. I am not the only individual with proficiency in the administration of the current pay system. There are many, many others who are also authorities as they were on the implementation and appeals committees, held high posts within the Executive Branch or were part of the governing body which approved it. You don't have to take my word for it. I would encourage Council to exercise due diligence in the decision making process and, at the very least, seek out accurate information from the people who were involved.

Because of the cumulative costs of the study and the costs associated with implementation, a repeal would be a slap in the face to every taxpayer you all have the responsibility to represent. This repeal, if council allows it, will eliminate a sustainable, and fiscally responsible system on which taxpayers spent a significant amount of money.

A repeal would serve to solidify public opinion that the current administration has little regard for the taxpayers' dollar.

My proposed solution would be that Council exercise its power and authority by compelling the Executive Branch to follow the recommendations and pay philosophy approved by council through legislative process in May of 2008. Simply put, the Chief Executive and the HR Director owe it to the taxpaying public to work a little harder to understand the policy they have the legal obligation to follow but do not. To do anything less is counterproductive and fiscally irresponsible.

I have left my contact information with the council secretary. I will also provide a hard copy of my remarks to be placed in the minutes. Please contact me if you desire any additional information.

Thank you.

Michele Shea

(406)490-5365

[michelemshea@gmail.com](mailto:michelemshea@gmail.com)

cc: Kareniesa Kohn, Council Secretary  
Montana Standard  
Butte Weekly



**Butte Local  
Development  
Corporation**

Butte Local Development Corporation

Annual Report

Butte-Silver Bow Council of Commissioners

July 16, 2014



BUTTE-SILVER BOW  
OFFICE OF THE CHIEF EXECUTIVE

Courthouse, 155 W. Granite Street, Suite 106  
Butte, Montana 59701-9256

December 19, 2013

Jim Smitham  
Butte Local Development Corporation  
510 East Park  
Butte, MT 59701

Subject: Letter of Agreement related to Butte-Silver Bow (BSB) contract for services FY 2013-2014.

Dear Jim,

As we discussed, please accept this as clarification of the expectations and deliverables outlined in the contract for services agreement dated September 6, 2013 between BSB and the Butte Local Development Corporation (BLDC).

- BLDC will identify entities (Chamber, CVB, Mainstreet, Imagine Butte, etc...) to be involved in a community branding effort and schedule, facilitate and coordinate meetings of the group. The branding effort will produce a community brand that will be used in future marketing and promotion efforts and will be delivered by April 15<sup>th</sup>, 2014.
- A marketing plan, a proposed budget and a roll out of the community brand will be delivered by May 15<sup>th</sup>, 2014.
- BLDC will provide quarterly reports to the Chief Executive on Business Expansion and Retention (BEAR) activities by the 15<sup>th</sup> of each month following the quarter end – October 15<sup>th</sup>, January 15<sup>th</sup>, April 15<sup>th</sup>, and July 15<sup>th</sup>.
- On the first of each month, BLDC will provide financial statements and on-going economic development projects from the previous month, including all activity in the Anaconda-ARCO Loan fund to the Council of Commissioners, Chief Executive and the Director of Finance and Budget.
- BLDC will provide an analysis to the Chief Executive by January 15, 2014 of the 2006 Community Business Plan – including noted accomplishments tied to the plan and remaining items that need to be addressed.
- BLDC will work with the State of Montana and other organizations to compile relevant data pertaining to workforce, primary sector jobs, and economic mix of the community of BSB. This data compilation will be complete by March 15, 2014.
- Economic Gardening support for the pilot project will be coordinated with Karen Byrnes and reports on each follow up meeting will be sent to the Chief Executive.

In addition to the above bullets, Butte-Silver Bow will communicate with BLDC to determine appropriate and acceptable report formats and content for deliverable items. Please sign this letter below, indicating that you agree with the above deliverables and associated schedule.

Thank you

Sincerely,



**Matt Vincent**  
Chief Executive



**Jim Smitham**  
BLDC Executive Director

**CC: BSB Council of Commissioners**  
**Rick Edwards, BSB Appointee to BLDC Board**  
**Tom Downey, BSB Appointee to BLDC Board**  
**Jim Bennett, BLDC Board Chairman**

Butte Local Development Corporation Annual Report to Council of Commissioners  
July 16, 2014

The deliverables as per the letter agreement dated 12/19/13 for the contract for services FY 2013-2014

BLDC will identify entities (Chamber, CVB, Mainstreet, Imagine Butte, etc.) to be involved in a community branding effort and schedule, facilitate and coordinate meetings of the group. The branding effort will produce a community brand that will be used in the future marketing and promotional efforts and will be delivered by April 15, 2014.

The BLDC convened a working group with representatives from the Chamber, CVB, Mainstreet, Imagine Butte, Butte-Silver Bow and private business. The group met several times, reviewed brands from other communities, analyzed work that had previously been done on branding and developed a community branding concept. The group worked with a graphic designer to develop some graphic material and a presentation to market the brand. The concept and marketing material were presented to the Chief Executive on April 15th. Additional work on the community brand marketing material and presentation is currently underway. Rollout of the brand will take place early this fall.

A marketing plan, a proposed budget and a roll out of the community brand will be delivered by May 15, 2014

At the request of the Chief Executive, the marketing plan was removed from this contract period pending the finalization of the branding marketing material and presentation.

BLDC will provide quarterly reports to the Chief Executive on Business Expansion and Retention activities by the 15th of each month following the quarter end - 10/15, 1/15, 4/15 and 7/15.

The Quarterly BEAR reports were delivered to the Chief Executive within the required deadlines.

On the first of each month, BLDC will provide financial statements and on-going economic development projects from the previous month, including all activities in the Anaconda-ARCO Loan fund to the Council of Commissioners, Chief Executive and the Director of Finance and Budget

At the beginning of the contractual period the monthly reports were not being delivered due to an internal BLDC office miscommunication. We apologize for that taking place. This situation has been corrected and a new system has been implemented that will prevent this from happening in the future. Additionally, at the request of

Commissioner McDonough, an Activity Report has been added to the monthly report packets.

The BLDC will provide an analysis to the Chief Executive by 1/15/14 of the 2006 Community Business Plan - Including noted accomplishments tied to the plan and the remaining items that need to be addressed.

The analysis was delivered to the Chief Executive on 1/15. At the Chief Executive's request additional information was asked for and included in a supplemental analysis that was delivered on 2/15/14

BLDC will work with the State of Montana and other organizations to compile relevant data pertaining to workforce, primary sector jobs, and economic mix of the community of Butte-Silver Bow. This data compilation will be completed by 3/15/14.

An Economic Data Report for Butte-Silver Bow and it's major industry sectors was completed and delivered to the Chief Executive by 3/15/14. This report will be completed annually and provide a good measure of how the local economy is performing.

Economic Gardening support for the pilot project will be coordinated with Karen Byrnes and reports on each follow up meeting will be sent to the Chief Executive.

Follow up meetings with the six businesses that participated in the pilot Economic Gardening project were conducted by Karen Byrnes and Jim Smitham. Outcomes for each of the businesses were discussed along with any additional support that the BLDC could provide. Reports on each of the meetings were compiled and delivered to the Chief Executive on 4/28/14.

### 2013- 14 Project Activity

- Number of projects worked on during time period – 21
- Number of projects suspended - 4
- Number of new businesses opened - 2
  
- Number of projects still considered active – 11
- Number of local businesses expanded - 8
- Number of local businesses retained- 3

### Proposal Preparation and Company Site Visits

- Prepared and submitted five project proposals
- Hosted four companies or developers for site visits

### BLDC Loan and Loan Administration Activity

<b>BLDC</b>			
<b>PROJECT</b>	<b>AMOUNT</b>	<b>LEVERAGE</b>	<b>JOB RETAINED/CREATED</b>
Taco John	\$ 26,050	\$ 74,426	20
R&D Industries (RedZone)	\$150,000	- 0 -	19
Miller's Boots & Shoe's	\$205,000	\$ 230,000	2
<b>TOTAL</b>	<b>\$381,050</b>	<b>\$ 604,426</b>	<b>41</b>
<b>URA</b>			
<b>PROJECT</b>	<b>AMOUNT</b>	<b>LEVERAGE</b>	
Dyckman Apartments	\$257,000	\$1,090,000	
Historic Dumas Brothel	\$ 76,200	\$ 20,000	
<b>TOTAL</b>	<b>\$333,200</b>	<b>\$1,110,000</b>	

The BLDC partnered with Butte-Silver Bow for award of \$145,000 grant from the Montana Department of Commerce CDBG Program to the Montana Economic Revitalization and Development Institute (MERDI) to purchase equipment and purchase/install system components for upgrading of the Thornton Data Center. BLDC provided key financial assistance to MERDI for development of Fiber Optic Network and improvements to Thornton Data Center to upgrade to a Commercial Enterprise Center.

### INVESTING IN MANUFACTURING COMMUNITIES PARTNERSHIP

#### Phase I

- BLDC in partnership with Butte-Silver, Montana Tech, and Montana Economic Revitalization and Development Institute was awarded a \$200,000 planning grant from the in September 2013.

- Grant funds awarded to assist with development of an implementation strategy for positioning Butte-Silver Bow as an Advanced Manufacturing Technology Center under the Investing in Manufacturing Communities Partnership's federal initiative.
- Work activities completed as of June 2014:
  - i. Draft Feasibility Study completed for operational testing at the Mike Mansfield Advanced Technology Center.
  - ii. Website for the Manufacturing Consortium of MonTana is under construction and scheduled for completion in July 2014.
  - iii. Four proposals for Incubation Testing were submitted and under review. Award announcement scheduled for July 2014.
- Program Manager Helen Joyce served on panel at the Manufacturing and International Trade Day in Bozeman on May 29, 2014.

## PHASE II

- Announcement by the U.S. Department of Commerce - Economic Development Administration in December 2013 for applications to receive designation as a IMCP Manufacturing Community eligible for \$1.3 Billion in funding
- Submitted proposal on April 14, 2014 under the IMCP Phase II initiative for consideration of Butte-Silver for designation as a Manufacturing Community. Over 70 proposal submitted with award of 12 designations.
- On May 28, 2014 received notification that the Phase II Proposal was not selected for designation as a IMCP Manufacturing Community.
- U.S. Department of Commerce plans to schedule debriefing on the application process, as well as one-on-one sessions regarding proposal scoring. Second announcement for applications as an IMCP Manufacturing Community scheduled for release in later 2014.

## Business Expansion and Retention (BEAR) Activities

During the 2013-14 contract year, eight local businesses had a BEAR survey. The Southwest Montana BEAR Resource team analyzed the survey results and a resource plan was put together. Follow up interviews were then completed to review the resource plan with the owner/manager and assistance provided in a variety of areas.

In addition during the operating year, the BLDC and Dr. Traci O'Neill of Montana Tech's Business Department partnered developed a new Expanded BEAR Program. This program provides continuing assistance to the business through the use of upper level business student interns that are assigned to the business. The interns analyze the business's operations, finances, and marketing. They will map out a course of suggested improvements for the business and upon approval by the business, they will help implement the changes. At the end of their internship they will provide a report to the Dr. O'Neill, the business and the BEAR team as to the areas of need, what was accomplished, the results and a strategy to follow for continued improvements.

## Procurement Technical Assistance Program (PTAC)

The BLDC is a satellite office of the state PTAC program headquartered in Billings. The program assists small businesses in pursuing federal and state government contracts. There currently are 42 local businesses that are registered clients with the Butte PTAC program. For the past operating year starting 8/1/13, contracts totaling \$ 1,043,500 were obtained by local businesses doing business with the federal and state government. This amount includes a contract Ingraham Environmental received to do asbestos abatement in the Miles City VA facility. A news release on this contract is included in your packet.

## Community Excellence Awards

In November 2013, the BLDC sponsored the First Annual Community Excellence Awards. This event replaced the annual dinner. At the event, the BLDC honored five local businesses and individuals for their excellent contribution to Butte. Those businesses and individuals honored included:

- NorthWestern Energy - Business of the Year
- Chuck and Liza Schnabel - Entrepreneur of the Year
- Ron Ueland - Community Leader of the Year
- Jim O'Neill - Educator of the Year
- Linda Sutey - Business Woman of the Year

The BLDC plans on holding the Community Excellence Awards annually to recognize those business and individuals that have done an exceptional job in contributing to our community.

## **Brief History of the Butte Local Development Corporation**

The BLDC was formed in late 1969 during the tenure of Butte Mayor Mike Micone. The City of Butte and the County of Silver Bow were still separate at that time. The BLDC was a product of the Model Cities program that was then in place in Butte. The first Executive Director of the BLDC was Steve Buttress. The First President of the BLDC Board was Shag Miller. The BLDC was supported mostly by federal funds in its early stages, including the funds to build the Butte Industrial Park in south Butte on land donated by the Anaconda Company. Other early efforts of the BLDC included the Port of Butte (later the Port of Montana), and MERDI/MHD site.

Former State Senator and prominent Butte businessman George Shotte became the Executive Director in 1974. During Shotte's time at the BLDC the organization played a major role in having I-15 routed through Butte and maintaining Montana Tech as a 4-year college during the Blue Ribbon Commission on Higher Education review process.

Schotte was replaced in 1980 by Darryl Lee, former Helena Mayor who had most recently been the Chamber of Commerce executive in Rochester, Minnesota. It was during Lee's tenure that the bottom was dropping out of the Butte economy, including the gradual and eventually total closure of the Butte mines and concentrator (following the closure of the smelter in Anaconda). Because of a lack of local business development funds, the BLDC and the Butte Chamber of Commerce merged, with Lee serving as Executive Director of both. The project did not work out because of the distinct missions of the two organizations and they separated in late 1985. Lee chose to remain as Executive Director of the BLDC, which embarked on its first serious membership drive in many years.

In early 1986, Lee resigned to take a similar position in Lewiston, Idaho.

The BLDC chose Evan Barrett to be its interim Executive Director on a part time basis. Barrett also was under contract to the Butte Mining Development Committee, which had been created by Butte Silver Bow Chief Executive Don Peoples. Barrett had been an active member of that group when it attracted Dennis Washington to purchase the Butte mining/concentrating operations in the Fall of 1985. Barrett had been Montana Field Staff Director for US Senator John Melcher for seven years, operating out of Melcher's Butte office. After a nationwide search by the BLDC Board for a new Executive Director, Barrett was made permanent Executive Director in June of 1986.

Evan served as the Executive Director until January 2005 during which time the BLDC became the largest and most successful economic development financing organization in the state, developing over \$9 million in revolving loan funds and lending out more than \$12 million in business loans. Development of the Port of Montana Hub and the attraction of ASI MI were major projects during Barrett's tenure. He left the BLDC to become the Chief Business Officer for Governor Brian Schweitzer, heading the Governor's Office of Economic Development.

Jim Smitham, who had been Deputy Director at the BLDC and prior to that an economic development specialist at Montana Power for 16 years, was appointed to replace Barrett as acting Executive Director in January 2005. Following a BLDC Board regional search, Smitham was named Executive Director of the BLDC in March of 2005.

In August of 2008, the BLDC was designated the Lead Economic Development Entity for Butte-Silver Bow by the Butte-Silver Bow Council of Commissioners. As part of this designation the BLDC will coordinate the handling of all economic development projects with the local, state and federal agencies in order to insure that all appropriate resources are being utilized.

BLDC has had a contract with Butte-Silver Bow since 1986. The BLDC spearheaded the campaign to pass the Economic Development One-Mill levy in both 1990 and 2004. Initially the funding from the One-Mill levy was used to support the economic development efforts of the BLDC. In 2004 the Council of Commissioners redirected those funds to an account that is administered by the Council of Commissioners.

## Butte Local Development Corporation

### **Mission**

The BLDC mission is to help create and retain jobs through economic expansion in the city & county of Butte-Silver Bow with a particular emphasis on primary jobs.

### **Vision**

The BLDC will serve as the leading point of contact for individuals and companies wishing to save, expand, start or locate a business in the Butte-Silver Bow area. The BLDC will work with the public and private sector to provide or coordinate business start-up, retention, expansion and recruitment services including technical assistance, planning assistance, or financial assistance as required.

### BLDC Board of Directors

Jim Bennett    President \*  
Tom Downey    Past President\*  
Chris Curran    Vice President\*  
Ray Rogers    Secretary/ Treasurer\*  
Matt Vincent\*  
Bill Kebe\*  
Rick Edwards\*  
Cindi Shaw  
Mike McLeod  
Mark O'Neill  
Doug Coe  
Susanne Dauenhauer  
Lynn Lloyd  
Brian Sullivan  
Maria Pochervina  
Chuck Wright  
Todd Tregidga  
\* member of the Executive Committee

## BLDC Staff

Jim Smitham	Executive Director
Andy Zdinak	Loan Officer
Lisa Carey	Administrative Manager
Audrey Combo	Administrative Assistant

## Main activity areas for BLDC

### **Business Recruitment, Expansion, Retention and Start-ups - BEAR, Lead economic development organization**

Business Recruitment - BLDC is the designated Lead Economic Development entity for Butte-Silver Bow. This designation makes it the first point of contact with the Governor's Office for Economic Development (GOED) for any business location inquiries they might receive. Upon the receipt of a request for proposal from GOED, the BLDC gathers the requested information from the appropriate entities and prepares the proposal in cooperation with BSB. A review of the proposal is then held before submitting it to GOED. The BLDC also serves as the point of contact for any requested follow-up information or scheduling any site visits.

Business Retention - The BLDC serves as the lead entity for the local Business Expansion and Retention (BEAR) program. The BEAR program was developed by the Pennsylvania State University Extension Service. The BEAR program has been adopted by the State of Montana. The Resource Team members consists of trained individuals from:

- economic development,
- banking,
- workforce development,
- utilities,
- the Job Service.

When a BEAR interview is requested or prescribed, a team of two interviewers visit the business and go through the BEAR interview sheets. The information gleaned during the interview covers the full scope of the business including:

- an overview of the business,
- management,
- financing, workforce,
- facilities,
- business perspective
- interviewers observations.

The information from the BEAR interview is then reviewed during the Resource Team conference call which occurs twice a month. A list of proposed resources that may assist the business is compiled. The interviewers then do a follow-up meeting with the business to review the proposed resource list. Additional follow up meetings are held to provide guidance to the business.

Business Expansion and Start-ups - The BLDC works with local businesses who are looking to expand or individuals who are wishing to start-up a new business. The BLDC utilized the BEAR program to gain valuable information about existing businesses looking to expand.

The BEAR process produces:

- a list of possible state and/or federal programs that may assist in financing the expansion,
- workforce training programs, if needed,
- identify new markets
- provide any additional technical assistance they may require.

The BLDC assists the business in the preparation and submission of any applications to the various programs. For those programs that must go through the local government, the BLDC submits the application to BSB for review and approval. The BLDC provides administrative oversight for such programs through an agreement between BSB and BLDC. A similar process is followed to provide technical assistance to individuals wanting to start-up a business.

Technical assistance - The BLDC provides technical assistance for new and existing businesses. We help map out the steps to be followed in starting a business such as:

- developing a business plan,
- researching the market,
- understand the various types of business structures,
- seeking out possible financing sources, including the BLDC,
- identifying possible locations to house the business,
- educate the individual on possible permits and inspections that will be needed
- providing additional guidance as the business opens its doors.

Procurement Technical Assistance Center (PTAC) - The BLDC has a contract with the state PTAC program headquartered in Billings to provide a satellite office to serve primarily Butte-Silver Bow. The PTAC program is a federally funded program under the Defense Logistics Agency. Its' purpose is to provide assistance to the small, minority owned and disadvantaged businesses who want to do business with the federal and state governments.

The assistance comes in the form of:

- helping businesses register on the System for Asset Management (SAM) data base,
- reviewing government solicitations daily for opportunities for local businesses,
- dispersing solicitations to local businesses who may be interested in submitting proposals,
- advising businesses on proposal preparation,
- helping with any dispute resolution

Site Selector website - The BLDC subscribes to the state Site Selector website and makes it available for use through the BLDC website. The Site Selector site provides a no-cost place for realtors, and owners of commercial businesses and developable land to list their property. It has the ability to automatically download any commercial property listed on the MLS site which keeps it current. Through an agreement with the BLDC, BSB is able to list any commercial property they may obtain from delinquent taxes on the site at no cost. The Site Selector recently underwent a major modification and upgrade that will make it even more useful. The site can provide valuable demographic information and infrastructure maps for the entire county. It also allows for unlimited map overlays which can show a large variety of information such as: zoning, URA, TIFID, fire, police, schools, electrical distribution circuits, demographic distributions, healthcare facilities, land ownership, etc.

Montana Economic Developers Association and Governor's Economic Development Advisory Council - The BLDC represents Butte on the Montana Economic Developers Association Board of Directors (MEDA). MEDA is an organization of economic development professionals that work to improve the

economies at a local and statewide basis. It is very active in the legislative process to insure Montana's business climate is competitive with its neighboring states. Jim Smitham was appointed by both Governor Schweitzer and Governor Bullock to the Governor's Economic Development Advisory Council. This body works with and advises the Governor and Department of Commerce on economic development issues facing the state.

South Butte Industrial Park Phase I & II - The BLDC has owned the South Butte Industrial Park since 1983. The Anaconda Co. donated the land to the BLDC for the specific purpose of developing an industrial park. The BLDC obtained funding through the EDA to install the necessary infrastructure including rail. Over the past five years the BLDC has sold eleven parcels of land in the park to businesses creating jobs for Butte. Currently there is only one 3.5 acre parcel remaining in Phase I. In 2010 the BLDC purchased an additional 100 acres from the Montana Tech Foundation and MSE. This new area will constitute Phase II. The BLDC plans to seek funding assistance from the EDA to install the infrastructure and have the land available for additional light industrial development for Butte. The BLDC is working with Butte-Silver Bow and Burlington Northern to have the crossing at Nils Road declared a public crossing. This will allow public access in to the Phase II property.

Additional Funding Sources - The BLDC is constantly seeking additional services it can provide and community events it can sponsor that will serve as alternative income sources. Through sponsorships the BLDC was able to raise \$5,000 with Community Excellence Awards event. In 2014, the BLDC plans to sponsor business education workshops and other community events to raise funds.

### Butte-Silver Bow / BLDC Contract

The current contract for \$46,000 was put in place in 1989 and has remained that same amount since. Adjusted for inflation this amounts to \$25,855 in today's dollars. The 2013-14 operating year contract was signed on 12/19/13

### BLDC - TIFID Contract

The BLDC has a annual contract with the TIFID to provide financial analysis and marketing services. Under this contract the BLDC will provide financial analysis, processing and oversight of any loans to companies made through the TIFID program. The BLDC also helps market the TIFID as the primary location for heavy industrial and transportation related businesses.

### BLDC - URA Contract

The BLDC has an annual contract with the URA to provide loan administration for the URA Revolving Loan fund. The BLDC analyzes the loan application, makes the presentation to the Anaconda-ARCO Loan committee and the URA Board, prepares the loan documents and participates in the loan closing. Since the URA Revolving Loan program will continue to exist for the URA district that sunset on 6/30/14, loan administration will continue to be needed. As the new URA generates income, loans from the new program will begin to take place.

**Economic Data Report for Butte-Silver Bow  
and its major industry sectors**

March 2014

Prepared by

Jim Smitham

Executive Director

Butte Local Development Corporation

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## Butte-Silver Bow Demographic and Economic Baseline Information March 2014

The information contained in this reports will provide a baseline to determine the current economic situation of Butte-Silver Bow and form a base from which future years can be measured. The report will provide overall demographic data for Butte-Silver Bow and specific information about the major industry and business sectors that operate in the county. The major industry and business sectors that are the foundation of Butte-Silver Bow's economy are divided into Goods Producing, Service Providing and Government.

**Table 1** gives an overall demographic over view of Butte-Silver Bow in comparison with the entire State of Montana.

<b>People QuickFacts</b>	<b>Silver Bow County</b>	<b>Montana</b>
Population, 2013 estimate	NA	1,015,165
Population, 2012 estimate	34,403	1,005,494
Population, 2010 (April 1) estimates base	34,200	989,417
Population, percent change, April 1, 2010 to July 1, 2013	NA	2.6%
Population, percent change, April 1, 2010 to July 1, 2012	0.6%	1.6%
Population, 2010	34,200	989,415
Persons under 5 years, percent, 2012	5.8%	6.1%
Persons under 18 years, percent, 2012	20.9%	22.1%
Persons 65 years and over, percent, 2012	16.6%	15.7%
Female persons, percent, 2012	49.3%	49.8%
White alone, percent, 2012 (a)	94.8%	89.7%
Black or African American alone, percent, 2012 (a)	0.4%	0.6%
American Indian and Alaska Native alone, percent, 2012 (a)	2.0%	6.5%
Asian alone, percent, 2012 (a)	0.6%	0.7%
Native Hawaiian and Other Pacific Islander alone, percent, 2012 (a)	0.1%	0.1%
Two or More Races, percent, 2012	2.1%	2.5%
Hispanic or Latino, percent, 2012 (b)	3.9%	3.1%
White alone, not Hispanic or Latino, percent, 2012	91.7%	87.2%
Living in same house 1 year & over, percent, 2008-2012	80.8%	83.6%
Foreign born persons, percent, 2008-2012	2.0%	2.0%
Language other than English spoken at home, pct age 5+, 2008-2012	4.5%	4.6%
High school graduate or higher, percent of persons age 25+, 2008-2012	90.6%	91.9%
Bachelor's degree or higher, percent of persons age 25+, 2008-2012	22.1%	28.5%
Veterans, 2008-2012	3,236	97,991
Mean travel time to work (minutes), workers age 16+, 2008-2012	15.9	18
Housing units, 2012	16,762	486,141
Homeownership rate, 2008-2012	66.0%	68.5%
Housing units in multi-unit structures, percent, 2008-2012	21.2%	16.6%
Median value of owner-occupied housing units, 2008-2012	\$127,400	\$183,000
Households, 2008-2012	14,935	405,508
Persons per household, 2008-2012	2.21	2.37
Per capita money income in past 12 months (2012 dollars), 2008-2012	\$22,770	\$25,002

Median household income, 2008-2012	\$39,211	\$45,456
Persons below poverty level, percent, 2008-2012	17.2%	14.8%
<b>Business QuickFacts</b>	<b>Silver Bow County</b>	<b>Montana</b>
Private nonfarm establishments, 2011	1,120	35,687
Private nonfarm employment, 2011	13,069	336,110
Private nonfarm employment, percent change, 2010-2011	-1.0%	-0.7%
Non-employer establishments, 2011	2,128	84,070
Total number of firms, 2007	3,754	114,398
Black-owned firms, percent, 2007	F	0.2%
American Indian- and Alaska Native-owned firms, percent, 2007	F	2.0%
Asian-owned firms, percent, 2007	S	0.6%
Native Hawaiian and Other Pacific Islander-owned firms, percent, 2007	F	S
Hispanic-owned firms, percent, 2007	S	1.0%
Women-owned firms, percent, 2007	24.5%	24.6%
Manufacturer's shipments, 2007 (\$1000)	0	10,638,145
Merchant wholesaler sales, 2007 (\$1000)	D	8,202,782
Retail sales, 2007 (\$1000)	504,698	14,686,854
Retail sales per capita, 2007	\$15,486	\$15,343
Accommodation and food services sales, 2007 (\$1000)	78,285	2,079,426
Building permits, 2012	79	2,736
<b>Geography QuickFacts</b>	<b>Silver Bow County</b>	<b>Montana</b>
Land area in square miles, 2010	718.48	145,545.80
Persons per square mile, 2010	47.6	6.8

(a) Includes persons reporting only one race.

(b) Hispanics may be of any race, so also are included in applicable race categories.

FN: Footnote on this item for this area in place of data

NA: Not available

D: Suppressed to avoid disclosure of confidential information

X: Not applicable

S: Suppressed; does not meet publication standards

Z: Value greater than zero but less than half unit of measure shown

F: Fewer than 100 firms

Source: US Census Bureau State & County QuickFacts

**Table 2** provides population estimates for all counties in Montana for both April 1, 2010 and July 1, 2012. It shows the amount of population change from 4/1/10 to 7/1/12 and the percentage change in population. The table also shows the ranking among the 56 counties in the state for the amount of population change and the ranking by percent change in population growth or loss.

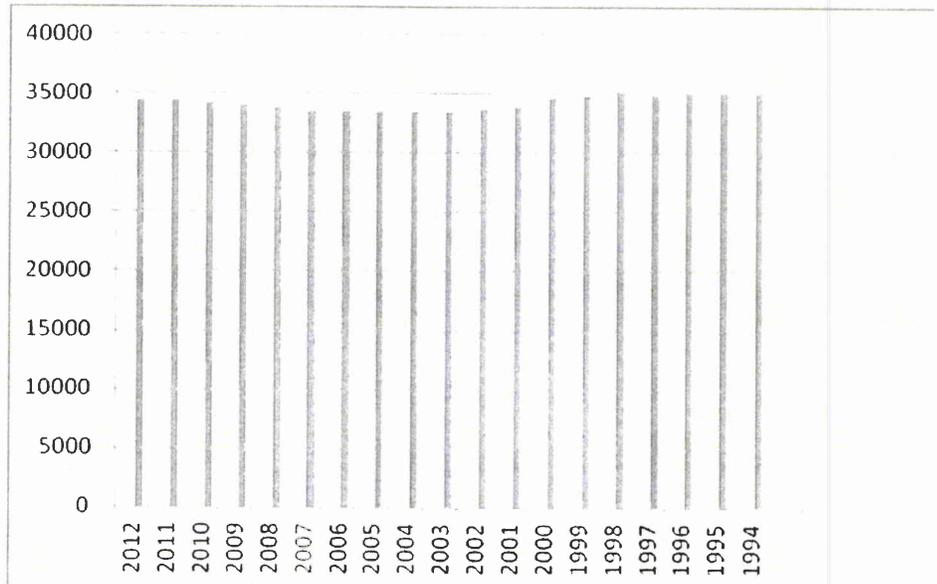
Silver Bow County increased population from 34,200 to 34,403 for this time period which was a 0.6% change that ranked 36 of the 56 counties. Butte- Silver Bow is the eighth most populous county in the state. The 203 person increase in population was the 14<sup>th</sup> largest of all the state's counties.

Geography	Population Estimates		Change, 2010 to 2012		Rankings			
	April 1, 2010 Estimates Base	July 1, 2012	Number	Percent [1]	Population Estimates		Change, 2010 to 2012	
					April 1, 2010 Estimates Base	July 1, 2012	Number	Percent
Montana	989,417	1,005,141	15,724	1.6	(X)	(X)	(X)	(X)
Beaverhead County	9,246	9,346	100	1.1	23	23	24	29
Big Horn County	12,865	13,061	196	1.5	14	14	15	26
Blaine County	6,491	6,683	192	3.0	30	30	17	10
Broadwater County	5,612	5,756	144	2.6	34	34	20	13
Carbon County	10,078	10,127	49	0.5	20	21	30	39
Carter County	1,160	1,177	17	1.5	52	51	38	27
Cascade County	81,327	81,723	396	0.5	5	5	9	38
Chouteau County	5,813	5,904	91	1.6	33	33	25	24
Custer County	11,699	11,888	189	1.6	15	15	18	23
Daniels County	1,751	1,786	35	2.0	47	47	33	18
Dawson County	8,966	9,249	283	3.2	26	24	11	9
Deer Lodge County	9,298	9,227	-71	-0.8	22	25	52	45
Fallon County	2,890	3,024	134	4.6	42	42	22	4
Fergus County	11,586	11,435	-151	-1.3	16	16	55	48
Flathead County	90,928	91,633	705	0.8	3	4	6	35
Gallatin County	89,513	92,614	3,101	3.5	4	3	2	7
Garfield County	1,206	1,261	55	4.6	50	50	28	5
Glacier County	13,399	13,711	312	2.3	13	13	10	16
Golden Valley County	884	839	-45	-5.1	54	54	46	56
Granite County	3,079	3,109	30	1.0	41	41	35	32
Hill County	16,096	16,366	270	1.7	11	11	12	22
Jefferson County	11,406	11,401	-5	0.0	18	18	41	42
Judith Basin County	2,072	2,024	-48	-2.3	45	45	48	53
Lake County	28,746	28,986	240	0.8	9	9	13	34
Lewis and Clark County	63,395	64,876	1,481	2.3	6	6	4	15
Liberty County	2,339	2,392	53	2.3	43	43	29	17
Lincoln County	19,687	19,491	-196	-1.0	10	10	56	46
McCone County	1,734	1,701	-33	-1.9	49	49	45	51
Madison County	7,691	7,733	42	0.5	27	27	31	37
Meagher County	1,891	1,924	33	1.7	46	46	34	20
Mineral County	4,223	4,167	-56	-1.3	38	37	49	49
Missoula County	109,299	110,977	1,678	1.5	2	2	3	25
Musselshell County	4,538	4,665	127	2.8	36	36	23	11
Park County	15,636	15,567	-69	-0.4	12	12	51	44
Petroleum County	494	511	17	3.4	56	56	38	8
Phillips County	4,253	4,128	-125	-2.9	37	38	54	54
Pondera County	6,153	6,165	12	0.2	31	31	40	40
Powder River County	1,743	1,763	20	1.1	48	48	36	28
Powell County	7,027	7,096	69	1.0	29	29	27	31
Prairie County	1,179	1,157	-22	-1.9	51	52	44	50
Ravalli County	40,212	40,617	405	1.0	7	7	8	30
Richland County	9,746	10,810	1,064	10.9	21	20	5	1

Roosevelt County	10,425	10,927	502	4.8	19	19	7	3
Rosebud County	9,235	9,396	161	1.7	24	22	19	21
Sanders County	11,413	11,408	-5	0.0	17	17	41	41
Sheridan County	3,384	3,580	196	5.8	40	40	15	2
<b>Silver Bow County</b>	<b>34,200</b>	<b>34,403</b>	<b>203</b>	<b>0.6</b>	<b>8</b>	<b>8</b>	<b>14</b>	<b>36</b>
Stillwater County	9,117	9,195	78	0.9	25	26	26	33
Sweet Grass County	3,651	3,605	-46	-1.3	39	39	47	47
Teton County	6,073	6,053	-20	-0.3	32	32	43	43
Toole County	5,324	5,220	-104	-2.0	35	35	53	52
Treasure County	718	736	18	2.5	55	55	37	14
Valley County	7,369	7,505	136	1.8	28	28	21	19
Wheatland County	2,168	2,104	-64	-3.0	44	44	50	55
Wibaux County	1,017	1,057	40	3.9	53	53	32	6
Yellowstone County	147,972	151,882	3,910	2.6	1	1	1	12

**Table 3** shows the changes in Butte-Silver Bow's population from 1994 through 2012. There have been eight consecutive years of population growth from 2005 through 2012.

Year	Period	Population
2012	Annual	34,403
2011	Annual	34,383
2010	Annual	34,200
2009	Annual	34,008
2008	Annual	33,812
2007	Annual	33,489
2006	Annual	33,441
2005	Annual	33,414
2004	Annual	33,416
2003	Annual	33,474
2002	Annual	33,636
2001	Annual	33,882
2000	Annual	34,606
1999	Annual	34,757
1998	Annual	35,218
1997	Annual	34,931
1996	Annual	35,014
1995	Annual	34,978
1994	Annual	35,025

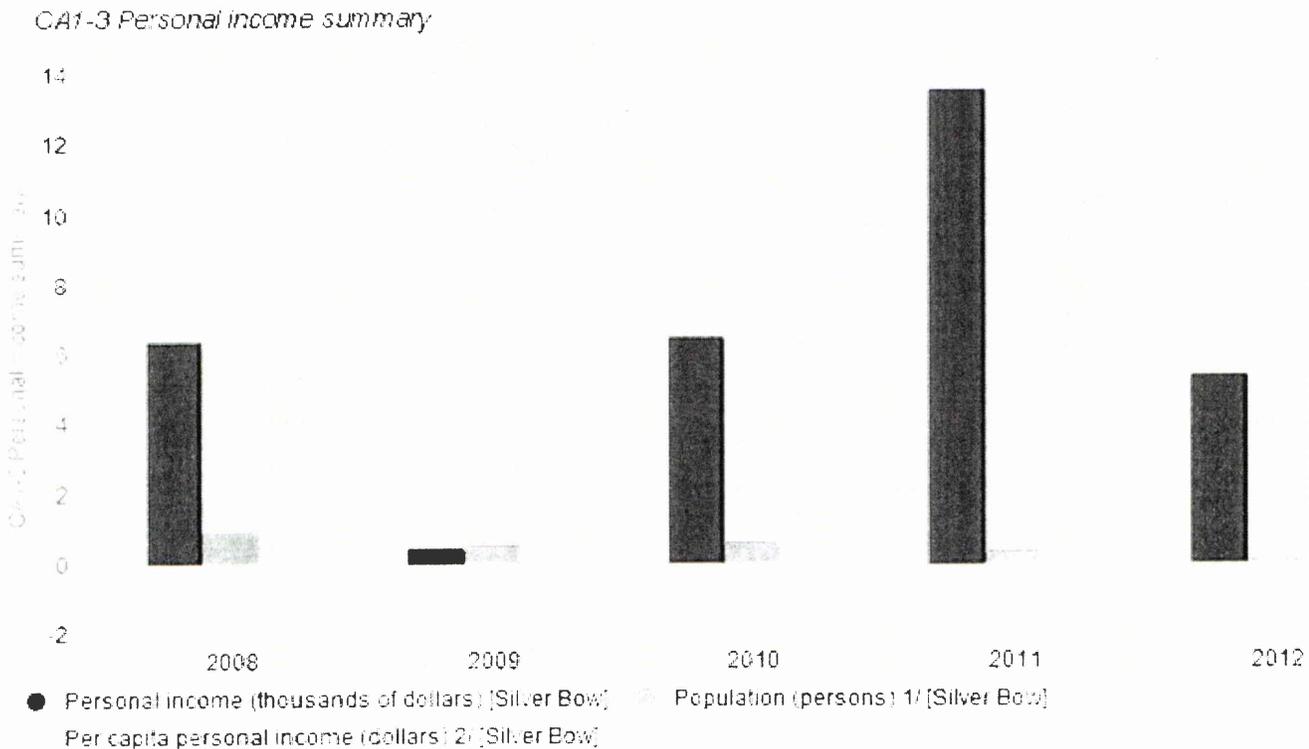


**Table 4** shows Butte-Silver Bow's labor force for the time period 2008-2012. The current labor force of 18,007 exceeds that of the prerecession labor force in 2008 and the number of employed persons in 2012 is only 0.76 % below the comparative number in 2008.

County	Year	Labor Force	Employed	Unemployed	Unemployment Rate (%)
Silver Bow County	2012	18,007	16,959	1,048	5.8
Silver Bow County	2011	17,615	16,557	1,058	6.0
Silver Bow County	2010	17,508	16,487	1,021	5.8
Silver Bow County	2009	17,041	16,098	943	5.5
Silver Bow County	2008	17,859	17,090	769	4.3

**Table 5** shows the percent change from one year to the next in areas of population, personal income and per capita income. Both personal income and per capita income increased dramatically from 2009 to 2011. In 2012 the increase was not as great, however both categories still posted over a 5% increase over the previous year. This is more in line with years 2008 and 2010.

CA1-3 Personal income summary



Source: U.S. Bureau of Economic Analysis

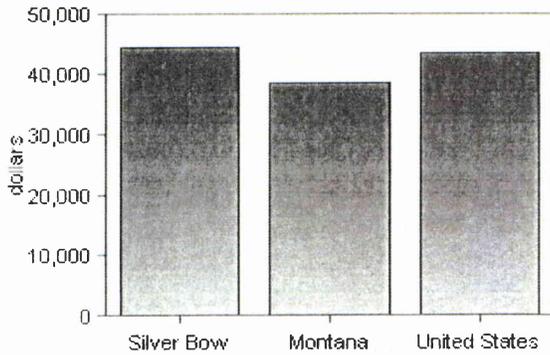
**Table 6** provides an overview of Butte-Silver Bow's 2012 public and private industry sectors that make up the economic base. The chart shows breaks down the various sectors by number of establishments, employment levels, total quarterly wages, average weekly wages, employment location quotient and total wage location quotient. The information provided in this chart clearly demonstrates which industry sectors have the most impact on our local economy. The location quotients also indicate that even though our local economy has diversified it is still heavily impacted by mining.

Industry	Establishment Count	January Employ	February Employ	March Employ	Total Quarterly Wages	Average Weekly Wage	Employment Location Quotient Relative to U.S.	Total Wage Location Quotient Relative to U.S.
					\$	\$		
Total, all industries	1,253	15,412	15,489	15,550	154,251,700	766		
Total, all industries (Fed Gov)	17	250	255	250	3,856,090	1,179	0.77	0.82
Total, all industries (State Gov)	13	989	992	976	11,636,736	908	1.82	2.18
Total, all industries (Local Gov)	10	1,181	1,209	1,212	11,570,023	741	0.73	0.81
Total, all industries	1,213	12,992	13,033	13,112	127,188,851	750	1.01	0.98
Goods-Producing	166	1,468	1,474	1,499	28,697,571	1,491	0.66	1.10
Natural Resources & Mining	12	424	430	441	14,979,240	2,669	2.00	5.74
Construction	113	413	401	410	3,648,091	688	0.64	0.58
Manufacturing	41	631	643	648	10,070,240	1,209	0.46	0.58
Service-Providing	1,047	11,524	11,559	11,613	98,491,280	655	1.08	0.95
Trade, Transport, & Utilities	274	3,472	3,460	3,451	39,566,059	879	1.17	1.63
Information	16	237	236	234	2,304,695	752	0.74	0.41
Financial Activities	100	449	453	456	4,726,763	803	0.51	0.28
Professional & Business Services	203	1,245	1,257	1,256	13,899,090	854	0.59	0.51
Education and Health Services	175	3,521	3,506	3,503	28,325,595	621	1.48	1.42
Leisure and Hospitality	178	2,119	2,171	2,224	7,115,616	252	1.38	1.17
Other Services	101	481	476	489	2,553,467	408	1.01	0.85

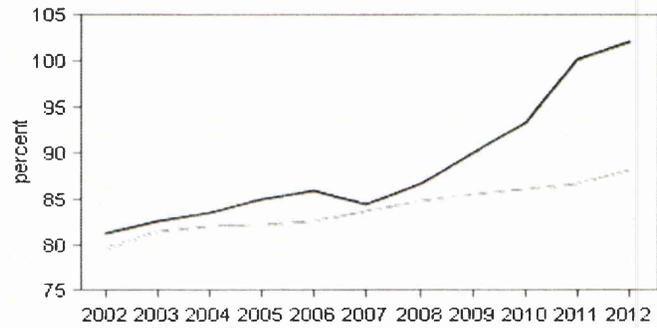
**Table 7 -Per Capita Personal Income**

In 2012 Silver Bow had a per capita personal income (PCPI) of \$44,641. This PCPI ranked 9th in the state and was 116 percent of the state average, \$38,555, and 102 percent of the national average, \$43,735. The 2012 PCPI reflected an increase of 5.3 percent from 2011. The 2011-2012 state change was 5.0 percent and the national change was 3.4 percent. In 2002 the PCPI of Silver Bow was \$25,845 and ranked 12th in the state. The 2002-2012 compound annual growth rate of PCPI was 5.6 percent. The compound annual growth rate for the state was 4.3 percent and for the nation was 3.2 percent.

**Per Capita Personal Income, 2012**



**Per Capita Income as a Percent of the United States**



Montana | Silver Bow

**TOTAL PERSONAL INCOME**

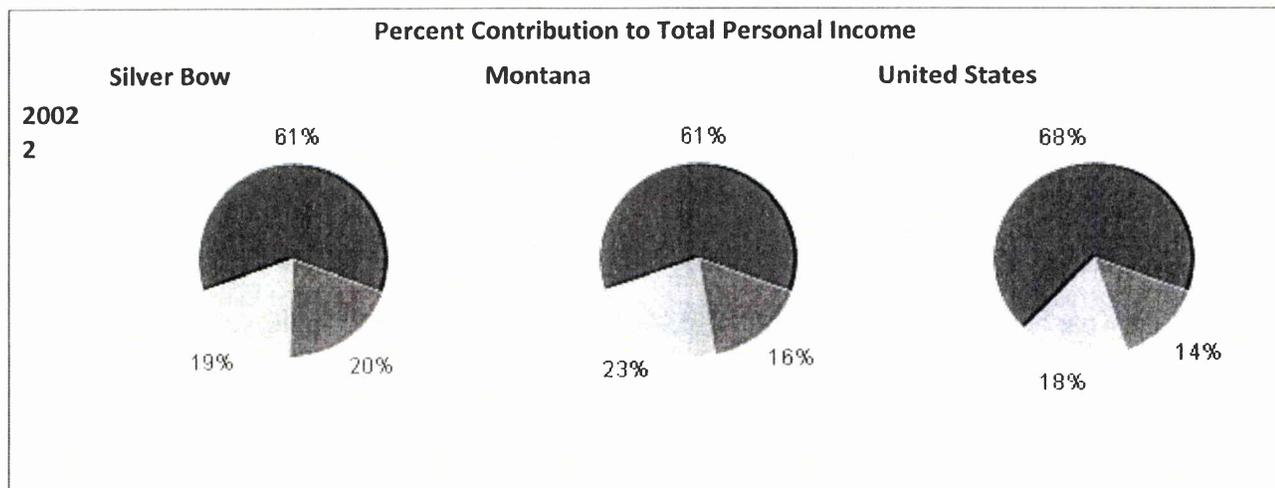
<i>CAGR: compound annual growth rate</i>		
	<b>2011-12 percent change</b>	<b>2002-2012 CAGR</b>
Silver Bow	5.4 %	5.9 %
Mont.	5.8 %	5.3 %
U.S.	4.2 %	4.1 %

In 2012 Silver Bow had a total personal income (TPI) of \$1,535,776\*. This TPI ranked 7th in the state and accounted for 4.0 percent of the state total. In 2002 the TPI of Silver Bow was \$869,311\* and ranked 7th in the state.

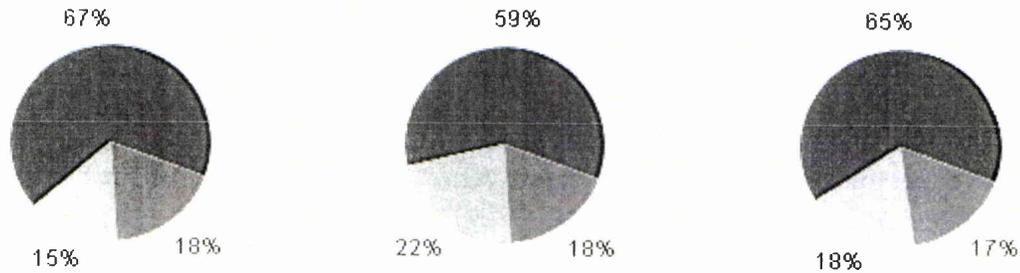
\*Note: Total personal income estimates are in thousands of dollars, not adjusted for inflation.

Total personal income includes net earnings by place of residence; dividends, interest, and rent; and personal current transfer receipts received by the residents of Silver Bow.

**Percent Contribution to Total Personal Income**



2012



Net earnings by place of residence  
 Dividends, interest, and rent  
 Personal current transfer receipts

2011-2012 percent change

	Silver Bow	Montana	U.S.
Net earnings	5.9 %	6.0 %	4.3 %
Dividends, interest, and rent	6.7 %	6.4 %	5.5 %
Personal current transfer receipts	2.8 %	4.3 %	2.2 %

2002-2012 compound annual growth rate

	Silver Bow	Montana	U.S.
Net earnings	6.9 %	5.0 %	3.6 %
Dividends, interest, and rent	3.1 %	5.3 %	4.5 %
Personal current transfer receipts	4.9 %	6.6 %	6.3 %

**Butte-Silver Bow Industrial Data and Analysis**

Industry sectors are divided into various categories according to their type and output. The two main three main categories are Goods Producing, Service Producing and Government. The Goods Producing Industries are manufacturing, construction, agriculture, and mining Industries that creates some kind of tangible object. Service industries on the other hand do not create tangible objects. Service industries include; banking, communications, wholesale and retail trade.

## Goods Producing Industries

In Butte-Silver Bow there are three industry sectors that are in the Goods Producing category; Natural Resources and Mining, Construction and Manufacturing. The following information will look at the Goods Producing Sector collectively and then the Natural Resources and Mining, Construction, and Manufacturing separately.

**Table 8 - Number of Goods Producing companies of all sizes in Butte-Silver Bow by quarter for the time period 2003-through second quarter 2013**

**Area:** Silver Bow County, Montana  
**Industry:** Goods producing  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Number of Establishments  
**Years:** 2003 to 2013

Year	Qtr1	Qtr2	Qtr3	Qtr4	Annual
2003	163	163	164	161	163
2004	162	166	160	156	161
2005	151	155	160	160	157
2006	158	158	168	170	164
2007	163	169	167	170	167
2008	165	171	173	171	170
2009	170	170	169	170	170
2010	175	175	177	176	176
2011	169	167	168	165	167
2012	158	157	161	159	159
2013	166	173			

**Table 9 - Number of persons employed in Goods Producing companies by month for the period 2003 through 7/13**

**Area:** Silver Bow County, Montana  
**Industry:** Goods producing  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** All Employees  
**Years:** 2003 to 2013

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual
2003	885	871	897	943	1024	1081	1161	1167	1190	1270	1324	1310	1094
2004	1233	1259	1301	1413	1469	1513	1551	1580	1513	1518	1495	1455	1442
2005	1336	1354	1409	1496	1519	1586	1652	1670	1650	1636	1682	1562	1546
2006	1414	1400	1415	1476	1553	1686	1742	1741	1697	1710	1651	1649	1595
2007	1460	1439	1514	1558	1602	1694	1690	1688	1668	1644	1627	1608	1599
2008	1470	1438	1479	1506	1594	1658	1672	1687	1638	1636	1578	1528	1574
2009	1397	1362	1354	1380	1416	1470	1552	1567	1581	1546	1513	1467	1467
2010	1374	1400	1398	1502	1589	1642	1720	1707	1664	1672	1579	1532	1565
2011	1391	1334	1365	1454	1498	1575	1697	1692	1663	1678	1593	1494	1536
2012	1422	1417	1458	1543	1610	1676	1704	1692	1651	1636	1578	1525	1576
2013	1468	1474	1499	1542	1622	1719							

**Table 10 - Total wages ( in thousands) for all persons employed by Goods Producing companies in Butte-Silver Bow by quarter.**

**Area:** Silver Bow County, Montana  
**Industry:** Goods producing  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Total Wages (in thousands)  
**Years:** 2003 to 2013

<b>Year</b>	<b>Qtr1</b>	<b>Qtr2</b>	<b>Qtr3</b>	<b>Qtr4</b>	<b>Annual</b>
2003	\$ 7722	\$ 9276	\$10302	\$12130	\$39431
2004	\$10930	\$13462	\$14449	\$17659	\$56499
2005	\$15622	\$16164	\$18994	\$28351	\$79132
2006	\$18395	\$16184	\$18276	\$31286	\$84141
2007	\$20360	\$17463	\$19383	\$34581	\$91786
2008	\$29482	\$19392	\$20135	\$28263	\$97273
2009	\$19832	\$19325	\$20454	\$28561	\$88172
2010	\$21874	\$19297	\$20223	\$28482	\$89876
2011	\$23361	\$19286	\$22853	\$28925	\$94425
2012	\$28209	\$19590	\$20820	\$27094	\$95713
2013	\$28698	\$19611			

**Table 11 - Average annual pay for persons employed by Goods Producing companies in Butte-Silver Bow**

**Area:** Silver Bow County, Montana  
**Industry:** Goods producing  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Average Annual Pay  
**Years:** 2003 to 2012

<b>Year</b>	<b>Annual</b>
2003	\$ 36056
2004	\$ 39190
2005	\$ 51185
2006	\$ 52770
2007	\$ 57390
2008	\$ 61813
2009	\$ 60100
2010	\$ 57432
2011	\$ 61468
2012	\$ 60732

## Natural Resources and Mining

**Table 12 - Number of establishments of all sizes involved in natural resources and mining doing business in Butte-Silver Bow**

**Area:** Silver Bow County, Montana  
**Industry:** Natural resources and mining  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Number of Establishments  
**Years:** 2003 to 2013

Year	Qtr1	Qtr2	Qtr3	Qtr4	Annual
2003	15	14	15	15	15
2004	13	14	11	11	12
2005	9	9	9	9	9
2006	9	9	9	9	9
2007	8	9	8	8	8
2008	9	9	9	9	9
2009	9	9	9	9	9
2010	8	10	10	10	10
2011	11	10	11	10	11
2012	11	11	11	11	11
2013	12	13			

**Table 13 - Number of persons employed in natural resources and mining industries doing business in Butte-Silver Bow**

**Area:** Silver Bow County, Montana  
**Industry:** Natural resources and mining  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** All Employees  
**Years:** 2003 to 2013

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual
2003	57	61	62	82	80	79	85	88	143	272	379	410	150
2004	418	426	442	429	437	456	454	453	431	421	423	416	434
2005	398	406	414	415	415	444	452	442	413	407	418	415	420
2006	416	415	429	432	433	479	472	457	425	427	425	424	436
2007	414	410	407	408	403	456	456	443	415	413	418	414	421
2008	414	417	417	411	422	455	445	440	420	417	416	415	424
2009	402	399	399	405	389	397	446	433	409	413	409	413	410
2010	401	403	401	402	405	410	451	440	404	411	409	408	412
2011	414	412	417	424	435	426	478	475	434	433	426	421	433
2012	437	438	445	436	453	489	502	491	429	427	423	428	450
2013	424	430	441	439	441	501							

**Table 14 - Total wages by quarter and annual for all persons employed in the natural resources and mining industries doing business in Butte-Silver Bow**

**Area:** Silver Bow County, Montana  
**Industry:** Natural resources and mining  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Total Wages (in thousands)  
**Years:** 2003 to 2013

<b>Year</b>	<b>Qtr1</b>	<b>Qtr2</b>	<b>Qtr3</b>	<b>Qtr4</b>	<b>Annual</b>
2003	\$524	\$656	\$866	\$3,147	\$5,193
2004	\$3,640	\$4,063	\$4,659	\$7,509	\$19,871
2005	\$7,013	\$5,500	\$6,586	\$15,582	\$34,680
2006	\$9,586	\$5,925	\$7,305	\$18,905	\$41,722
2007	\$9,485	\$6,379	\$7,558	\$21,587	\$45,009
2008	\$18,526	\$8,119	\$7,869	\$15,393	\$49,908
2009	\$9,140	\$8,662	\$8,477	\$15,438	\$41,717
2010	\$11,089	\$6,673	\$6,353	\$14,300	\$38,414
2011	\$11,533	\$7,152	\$8,098	\$15,125	\$41,908
2012	\$14,730	\$7,389	\$7,067	\$13,532	\$42,717
2013	\$14,979	\$6,828			

**Table 15- Annual average wage for persons employed by natural resources and mining companies doing business in Butte-Silver Bow**

**Area:** Silver Bow County, Montana  
**Industry:** Natural resources and mining  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Average Annual Pay  
**Years:** 2003 to 2012

<b>Year</b>	<b>Annual</b>
2003	\$ 34,659
2004	\$ 45,804
2005	\$ 82,587
2006	\$ 95,656
2007	\$106,804
2008	\$117,684
2009	\$101,873
2010	\$ 93,220
2011	\$ 96,805
2012	\$ 94,962

## Construction

Table 16 - Number of construction companies doing business in Butte - Silver Bow

**Area:** Silver Bow County, Montana  
**Industry:** Construction  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Number of Establishments  
**Years:** 2003 to 2013

Year	Qtr1	Qtr2	Qtr3	Qtr4	Annual
2003	109	109	110	108	109
2004	111	112	109	106	110
2005	103	104	108	108	106
2006	104	105	114	118	110
2007	113	118	118	120	117
2008	112	119	121	121	118
2009	120	120	120	120	120
2010	125	122	126	125	125
2011	119	118	118	117	118
2012	111	110	113	110	111
2013	113	118			

Table 17 - Number of employees working for construction companies doing business in Butte-Silver Bow

**Area:** Silver Bow County, Montana  
**Industry:** Construction  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** All Employees  
**Years:** 2003 to 2013

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual
2003	328	308	315	351	420	459	527	541	519	462	400	348	415
2004	317	329	344	449	485	495	537	537	510	525	494	454	456
2005	372	384	412	497	513	524	593	629	656	668	709	585	545
2006	453	439	439	498	562	634	684	695	683	687	615	585	581
2007	490	460	518	541	586	608	625	633	646	641	614	588	579
2008	473	452	469	506	567	597	617	636	612	619	571	510	552
2009	415	387	374	396	447	492	527	546	580	554	526	462	476
2010	402	405	398	511	592	623	657	657	656	661	564	508	553
2011	389	333	351	428	455	510	579	580	594	603	528	434	482
2012	393	383	417	499	534	549	559	563	582	576	529	468	504
2013	413	401	410	452	514	529							

**Table 18 - Total wages (in thousands) of all persons employed with construction companies doing business in Butte-Silver Bow**

**Area:** Silver Bow County, Montana  
**Industry:** Construction  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Total Wages (in thousands)  
**Years:** 2003 to 2013

<b>Year</b>	<b>Qtr1</b>	<b>Qtr2</b>	<b>Qtr3</b>	<b>Qtr4</b>	<b>Annual</b>
2003	\$ 2123	\$ 2971	\$ 3748	\$ 3785	\$12627
2004	\$ 2411	\$ 3935	\$ 4031	\$ 4199	\$14577
2005	\$ 2923	\$ 3812	\$ 5459	\$ 6982	\$19177
2006	\$ 3348	\$ 4921	\$ 5905	\$ 6192	\$20367
2007	\$ 3741	\$ 4695	\$ 5566	\$ 5929	\$19931
2008	\$ 3525	\$ 4405	\$ 5662	\$ 5693	\$19285
2009	\$ 3104	\$ 3756	\$ 5308	\$ 5784	\$17952
2010	\$ 3411	\$ 5124	\$ 6735	\$ 6287	\$21557
2011	\$ 3026	\$ 4170	\$ 6241	\$ 6018	\$19456
2012	\$ 3413	\$ 4729	\$ 5367	\$ 5776	\$19286
2013	\$ 3648	\$ 4703			

**Table 19 - The average annual pay for those persons employed in the construction industry doing business in Butte-Silver Bow**

**Area:** Silver Bow County, Montana  
**Industry:** Construction  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Average Annual Pay  
**Years:** 2003 to 2012

<b>Year</b>	<b>Annual</b>
2003	\$ 30,439
2004	\$ 31,944
2005	\$ 35,177
2006	\$ 35,044
2007	\$ 34,414
2008	\$ 34,910
2009	\$ 37,754
2010	\$ 38,994
2011	\$ 40,364
2012	\$ 38,240

## Manufacturing

**Table 20 - Number of companies doing business in the manufacturing sector that are located in Butte-Silver Bow**

**State:** Montana  
**Area:** Silver Bow County, Montana  
**Industry:** Manufacturing  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Number of Establishments  
**Years:** 2003 to 2013

Year	Qtr1	Qtr2	Qtr3	Qtr4	Annual
2003	39	40	39	38	39
2004	38	40	40	39	39
2005	39	42	43	43	42
2006	45	44	45	43	44
2007	42	42	41	42	42
2008	44	43	43	41	43
2009	41	41	40	41	41
2010	42	43	41	41	42
2011	39	39	39	38	39
2012	36	36	37	38	37
2013	41	42			

**Table 21 - Total number of persons employed in the manufacturing sector doing business in Butte-Silver Bow**

**Area:** Silver Bow County, Montana  
**Industry:** Manufacturing  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** All Employees  
**Years:** 2003 to 2013

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual
2003	500	502	520	510	524	543	549	538	528	536	545	552	529
2004	498	504	515	535	547	562	560	590	572	572	578	585	552
2005	566	564	583	584	591	618	607	599	581	561	555	562	581
2006	545	546	547	546	558	573	586	589	589	596	611	640	577
2007	556	569	589	609	613	630	609	612	607	590	595	606	599
2008	583	569	593	589	605	606	610	611	606	600	591	603	597
2009	580	576	581	579	580	581	579	588	592	579	578	592	582
2010	571	592	599	589	592	609	612	610	604	600	606	616	600
2011	588	589	597	602	608	639	640	637	635	642	639	639	621
2012	592	596	596	608	623	638	643	638	640	633	626	629	622
2013	631	643	648	651	667	689							

**Table 22 - Total wages ( in thousands) for all persons employed in the construction industry doing business in Butte-Silver Bow**

**State:** Montana  
**Area:** Silver Bow County, Montana  
**Industry:** Manufacturing  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Total Wages (in thousands)  
**Years:** 2003 to 2013

<b>Year</b>	<b>Qtr1</b>	<b>Qtr2</b>	<b>Qtr3</b>	<b>Qtr4</b>	<b>Annual</b>
2003	\$ 5074	\$ 5648	\$ 5689	\$ 5199	\$21610
2004	\$ 4878	\$ 5464	\$ 5758	\$ 5950	\$22051
2005	\$ 5686	\$ 6852	\$ 6949	\$ 5787	\$25275
2006	\$ 5461	\$ 5338	\$ 5066	\$ 6188	\$22053
2007	\$ 7134	\$ 6389	\$ 6259	\$ 7064	\$26846
2008	\$ 7432	\$ 6868	\$ 6604	\$ 7177	\$28080
2009	\$ 7588	\$ 6907	\$ 6670	\$ 7339	\$28503
2010	\$ 7374	\$ 7500	\$ 7136	\$ 7894	\$29904
2011	\$ 8802	\$ 7964	\$ 8514	\$ 7782	\$33061
2012	\$10066	\$ 7472	\$ 8386	\$ 7786	\$33711
2013	\$10070	\$ 8080			

**Table 23 - Average annual pay for persons employed by manufacturing companies located in Butte-Silver Bow**

**Area:** Silver Bow County, Montana  
**Industry:** Manufacturing  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Average Annual Pay  
**Years:** 2003 to 2012

<b>Year</b>	<b>Annual</b>
2003	\$ 40,858
2004	\$ 39,984
2005	\$ 43,508
2006	\$ 38,208
2007	\$ 44,837
2008	\$ 47,023
2009	\$ 48,967
2010	\$ 49,840
2011	\$ 53,217
2012	\$ 54,212

**Service Providing** - Businesses that are classified in the Service Providing sector include: wholesale trade, transportation, Utilities; retail trade, information, financial activities, professional and business services, education and health services, leisure and hospitality and other services.

**Table 24** - Total number of companies classified in the Service Providing sector doing business in Butte-Silver Bow

**Area:** Silver Bow County, Montana  
**Industry:** Service providing  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Number of Establishments  
**Years:** 2003 to 2013

Year	Qtr1	Qtr2	Qtr3	Qtr4	Annual
2003	1033	1028	1023	1009	1023
2004	1011	1011	996	991	1002
2005	967	979	983	987	979
2006	986	994	995	988	991
2007	1003	1011	1019	1025	1015
2008	1023	1027	1025	1035	1028
2009	1032	1038	1031	1025	1032
2010	1023	1018	1019	1014	1019
2011	1016	1023	1028	1025	1023
2012	1031	1036	1033	1038	1035
2013	1047	1050			

**Table - 25** - Total number of persons employed with companies classified in the Service Providing sector doing business in Butte-Silver Bow.

**Area:** Silver Bow County, Montana  
**Indust:** Service providing  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** All Employees  
**Years:** 2003 to 2013

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual
2003	10450	10493	10622	10582	10708	10812	10775	10774	10766	10586	10518	10551	10636
2004	10353	10439	10549	10791	10953	10973	11052	11066	10785	10791	10816	10867	10786
2005	10709	10817	10914	10974	11062	11174	11092	11202	11190	11115	11108	11126	11040
2006	10939	11034	11211	11381	11458	11638	11418	11426	11440	11445	11462	11493	11362
2007	11304	11387	11530	11536	11669	11789	11792	11861	11840	11855	11895	11918	11698
2008	11645	11697	11855	11953	12054	12059	12045	12050	11985	11779	11660	11692	11873
2009	11010	11029	11039	11152	11224	11323	11237	11178	11145	11065	11124	11135	11138
2010	10993	10989	11050	11108	11244	11362	11282	11243	11413	11508	11417	11423	11253
2011	11086	11145	11256	11194	11331	11419	11391	11376	11453	11506	11440	11364	11330
2012	11407	11395	11523	11535	11653	11724	11601	11598	11707	11713	11710	11785	11613
2013	11524	11559	11613	11631	11777	11764							

**Table 26** - Total wages (in thousands) for all persons employed in Service Providing industries that are doing business in Butte-Silver Bow

**Area:** Silver Bow County, Montana  
**Industry:** Service providing  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Total Wages (in thousands)  
**Years:** 2003 to 2013

Year	Qtr1	Qtr2	Qtr3	Qtr4	Annual
2003	\$ 61,724	\$ 68,726	\$ 64,836	\$ 73,206	\$ 268,493
2004	\$ 62,827	\$ 68,681	\$ 67,674	\$ 79,462	\$ 278,644
2005	\$ 67,697	\$ 71,166	\$ 75,302	\$ 76,844	\$ 291,010
2006	\$ 76,493	\$ 73,289	\$ 77,689	\$ 82,133	\$ 309,604
2007	\$ 80,743	\$ 77,960	\$ 83,910	\$ 89,792	\$ 332,405
2008	\$ 87,231	\$ 81,883	\$ 88,589	\$ 91,010	\$ 348,713
2009	\$ 86,035	\$ 78,664	\$ 84,886	\$ 91,287	\$ 340,871
2010	\$ 83,301	\$ 81,959	\$ 88,448	\$ 96,071	\$ 349,779
2011	\$ 86,760	\$ 85,341	\$ 92,229	\$ 96,140	\$ 360,471
2012	\$ 96,558	\$ 91,924	\$ 90,065	\$102,687	\$ 381,234
2013	\$ 98,491	\$ 95,198			

**Table 27** - Average annual pay for persons employed by companies in the Service Providing sector doing business in Butte-Silver Bow

**Area:** Silver Bow County, Montana  
**Industry:** Service providing  
**Owner:** Private  
**Size:** All establishment sizes  
**Type:** Average Annual Pay  
**Years:** 2003 to 2012

Year	Annual
2003	\$ 25,243
2004	\$ 25,833
2005	\$ 26,359
2006	\$ 27,249
2007	\$ 28,416
2008	\$ 29,371
2009	\$ 30,603
2010	\$ 31,084
2011	\$ 31,815
2012	\$ 32,829

## Ingraham Environmental Awarded Abatement Contract for VA

Ingraham Environmental, a Butte-based asbestos abatement firm, recently signed a subcontract with Signature Underwriters of Lakewood, CO, an 8(a) Disabled Veteran Contractor, to perform the abatement on phases 2-16 of the Veterans Administration Montana – Miles City Campus Building 1.. The contract is valued at nearly \$800,000.

This is the second contract Ingraham Environmental has received on this project. Phase 1 was completed from September 2013-April 2014 for over \$468,000. Phase I was Ingraham's first contract with Signature Underwriter's. However, Ingraham has a long history of working for VA Montana, both at the Miles City facility as well as the Fort Harrison Facility as a General Contractor and a subcontractor.

Marc Ingraham, Vice-President and owner of Ingraham, is excited to obtain a contract that ensures a year's worth of work for seven people. "It is usual in our business to have such a long term project. It guarantees that I can keep my crew busy through both last winter and next winter - a rare opportunity."

Additionally, Ingraham Environmental appreciates the opportunity that working with VA Montana provides. "The VA Montana has been so great to work for. Every contract, from a \$300 repair to a \$800,000 abatement has gone so well in part due to the staff of VA Montana and each VA facility we work in.

Though based in Butte, working in Miles City provides an opportunity for Marc to spend more time at home in Miles City with his wife Ashley and two children. "Marc has done an incredible job working with the VA over the years and fostering this contractual relationship with Signature Underwriters Inc., which could be an excellent opportunity for both firms," stated Ingraham Environmental Corporate Secretary Doug Ingraham. He added, "This contract is a perfect fit for our firm." The original notification of the contract came from Jim Smitham of the Butte Local Development Corporation, which is associated with the Montana Procurement Technical Assistance Center (PTAC) network . PTAC is a program that assists companies with governmental contracting.

Ingraham Environmental has been based in Butte since 1988; originally operating under the name of Brickley Environmental prior to 2005. Specializing in asbestos assessment and abatement, Ingraham Environmental acquired and merged with BCI Consulting, an EPA & State of Montana approved asbestos occupational training facility. Ingraham Environmental is a woman-owned, small-business corporation headquartered at 600 Utah Avenue in Butte, 406-723-7885.